

## Message Text

LIMITED OFFICIAL USE

PAGE 01 KUWAIT 04654 310741Z

13

ACTION NEA-10

INFO OCT-01 ISO-00 EB-04 RSC-01 /016 W

----- 049315

R 310700Z OCT 74

FM AMEMBASSY KUWAIT

TO STATE WASHDC 1352

USDOC WASHDC

INFM AMEMBASSY ABU DHABI

AMEMBASSY DOHA

AMCONSUL DHAHRAN

AMEMBASSY JIDDA

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

LIMITED OFFICIAL USE KUWAIT 4654

EO 11652: NA

TAGS: BEXP KU

SUBJ: AMERICAN EFFORTS TO COMPETE FOR SUPPLY OF CEMENT TO  
GULF

REF: STATE 228554

1. EMBOFF DISCUSSED REFTTEL WITH MADOO WHO HAD BEEN AWAY FROM KUWAIT UNTIL TWO DAYS AGO. HE THOUGHT IDEA WORTH EXPLORING, ALTHOUGH HE WOULD PREFER TO DEAL DIRECTLY WITH CEMENT MANUFACTURING COMPANY RATHER THAN WITH MIDDLE-MEN. HIS GENERAL ATTITUDE WAS THAT COMPANIES SHOULD COME TO KUWAIT PREPARED TO TO DISCUSS SPECIFIC IDEAS.

2. OTHERS ARE SKEPTICAL ABOUT NEED FOR BULK HANDLING FACILITY FOR CEMENT IN LIGHT EXPECTED INCREASE IN REGIONAL MANUFACTURING CAPACITY THAT WILL BE ACHIEVED ONCE PRESENT EXPANSION PROGRAMS ARE COMPLETED FEW YEARS FROM NOW. MADOO, HOWEVER, SAID THAT EVEN THEN GULF STATES WILL BE ABLE TO SUPPLY ONLY HALF OF THEIR LOCAL REQUIREMENTS FOR CEMENT. THEREFORE IDEA WORTH PURSUING.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 KUWAIT 04654 310741Z

3. MADOO APPARENTLY HAD ALREADY GIVEN IDEA OF BULK HANDLING

FACILITY SOME THOUGHT. HE WONDERS WHETHER IT WOULD BE POSSIBLE TO HAVE A SHIP AT ANCHOR IN THE PORT INTO WHICH BULK CEMENT CAN BE STORED AND FROM WHICH IT CAN BE TRANSFERRED TO A SECOND SHIP ON WHICH PACKAGING FACILITIES WOULD OPERATE. HE REFERRED TO THE TWO RESPECTIVELY AS A SILO SHIP AND A PACKING SHIP.

4. COMMENT: BASED ON MADOO'S COMMENTS AND SPEAKING ONLY FOR KUWAIT WE THINK MARQUETTE CEMENT COMPANY WOULD RECEIVE MOST POSITIVE RESPONSE FROM MADOO. COMPANY MAY WISH TO CONSIDER WHETHER LONG RANGE BULK CEMENT IMPORTS LIKELY TO BE SUFFICIENT TO PURSUE IDEA OF ESTABLISHING SPECIAL FACILITY IN GULF IN LIGHT PROJECTED INCREASES IN LOCAL MANUFACTURING CAPACITY. WE WOULD ALSO BE INTERESTED TO KNOW IF SILO/PACKING SHIP IDEA SOUNDS SENSIBLE TO INDUSTRY SOURCES. OUR OWN VIEW IS THAT MARQUETTE, AT LEAST, OUGHT TO INITIATE DIALOGUE WITH MADOO. STOLTZFUS

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 31 OCT 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** boyleja  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974KUWAIT04654  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740311-0068  
**From:** KUWAIT  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t1974103/aaaaacla.tel  
**Line Count:** 77  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** STATE 228554  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** boyleja  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 15 AUG 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <15-Aug-2002 by izenbei0>; APPROVED <10 MAR 2003 by boyleja>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** AMERICAN EFFORTS TO COMPETE FOR SUPPLY OF CEMENT TO GULF  
**TAGS:** BEXP, KU  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005